



Overview

Embedded Solution Partners is a value added provider of embedded software technology and services. In partnership with the industry's leading embedded software and tools vendors, we offer best-in-class products and technology, expert professional services, and turnkey solutions - all to help our clients maximize the success of their embedded projects.

Our People

Our team of professionals brings years of real-world experience in the embedded industry to assist our Clients with their embedded projects. We are experts in the business aspects of developing complex embedded devices as well as the underlying technology that makes them so compelling and yet so challenging to build.

Our Clients

Our Clients are manufacturers of leading-edge embedded products, from communications infrastructure and military equipment to industrial applications and medical instrumentation. At Embedded Solution Partners, we help our Clients deal with the special challenges of evaluating, selecting, licensing, and integrating critical software intellectual property and tools that directly affect their projects' success.

Our Technology Partners

Embedded Solution Partners provides embedded software manufacturers with the most experienced embedded software reseller channel in North America. Our account managers and systems engineers, who are located close to our Clients, can act as a Technology Partners' sole channel or work hand in hand with their own direct sales force.

- Datalight
- Devicescape Software
- LVL7 Systems
- Real-Time Innovations
- SNMP Research
- TeamF1
- The Fanfare Group

Our Founders

Embedded Solution Partners was founded in July 2002 by industry veterans, Curt Schacker and Jim Ritchie, who together have over 30 years of experience developing, marketing and selling embedded software. Embedded Solution Partners is headquartered in San Mateo, CA.

Our Progress

Embedded Solution Partners has been growing at a CAGR of over 45% since its inception, is profitable, and is on plan to exceed \$10M in revenues in 2006. We have sales and support offices in San Jose, CA, Portland, OR, Los Angeles, CA, Dallas, TX, and Boston, MA.

Company Information

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